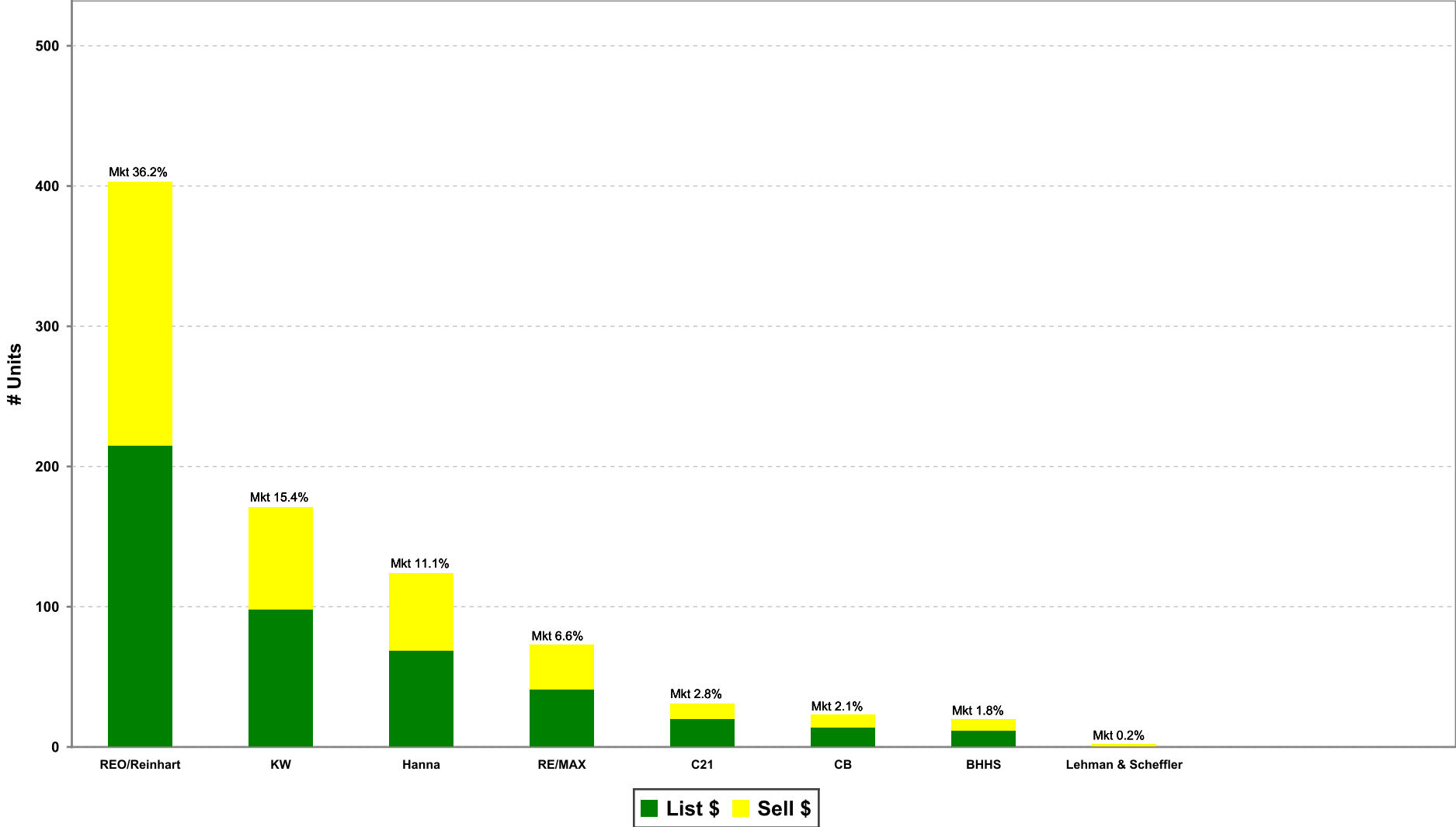


Market Share Totals

Total # Units (By CMS A2 Broker Summary CRC/REO Combined)



MLS: AAABOR Date: 01/01/2017 - 12/31/2017 Type: CMS Status: Total Sold List + Sell Pric All Construction Type: All Bedrooms: All Bathrooms: All
 Property Types: Residential: (Single Family Residence, Condominium, Farm)
 MLS Areas: 51, 53, 52, 55, 54, 57, 56, 59, 58

Market Share Totals

Real Estate One, Inc.

Total # Units

#	Name	List #	List \$	Sell #	Sell \$	Total #	Total \$	Market Share %	Avg Price	DOM	Prod Agents (Total)	Prod Agents (Search)	Ofcs
1	REO/Reinhart	215	35,551,109	188	29,881,829	403	65,432,938	36.2	162,365	22	258	136	12
3	KW	98	13,875,172	73	12,253,952	171	26,129,124	15.4	152,802	27	105	50	3
4	Hanna	69	11,673,438	55	8,193,050	124	19,866,488	11.1	160,214	34	89	47	2
5	RE/MAX	41	5,916,605	32	3,416,450	73	9,333,055	6.6	127,850	35	42	26	1
6	C21	20	2,928,200	11	1,730,500	31	4,658,700	2.8	150,281	28	13	8	2
7	CB	14	1,887,120	9	1,019,050	23	2,906,170	2.1	126,355	17	18	8	1
8	BHHS	12	1,988,900	8	1,480,900	20	3,469,800	1.8	173,490	23	19	12	2
9	Lehman & Scheffler	0	0	2	226,000	2	226,000	0.2	113,000		5	2	1
Subtotals/Averages		469	73,820,544	378	58,201,731	847	132,022,275	76.1	155,870	26	549	289	24
MLS Totals/Averages		556	84,826,194	557	84,826,194	1,113	169,652,388	100.0	152,428	27	634	342	60