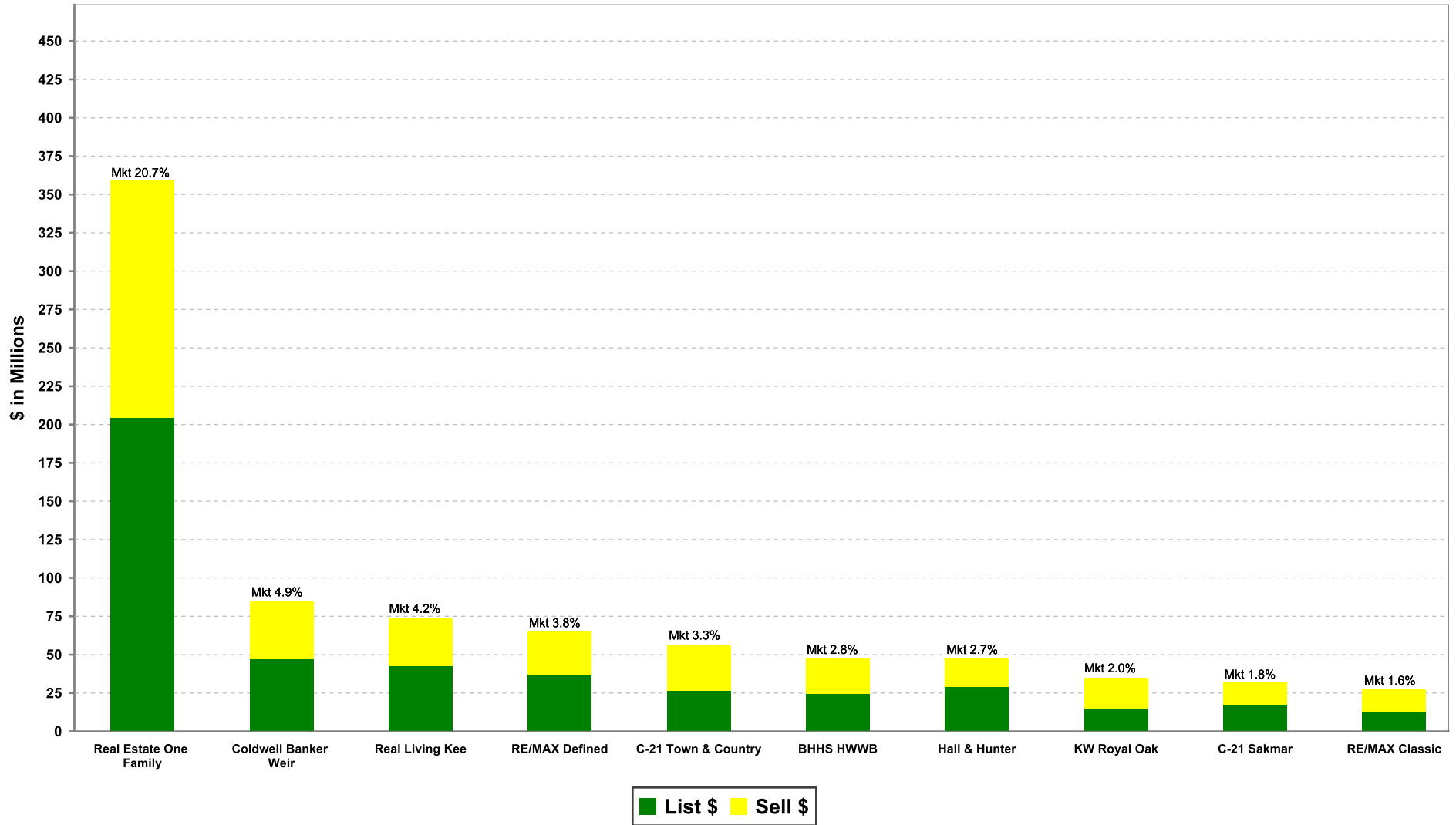


Market Share Totals

Real Estate One, Inc.

Total \$ Volume (By CMS Troy Rochester Broker list)



MLS: REALCOMP Date: 01/01/2017 - 12/31/2017 Type: CMS Status: Total Sold List + Sell Pric All Construction Type: All Bedrooms: All Bathrooms: All
 Property Types: Residential: (Residential), Condominium: (Condominium)
 Cities: Troy, Auburn Hills, Rochester, Oakland Twp, Rochester Hills

Market Share Totals

Real Estate One, Inc.

Total \$ Volume

#	Name	List #	List \$	Sell #	Sell \$	Total #	Total \$	Market Share %	Avg Price	DOM	Prod Agents (Total)	Prod Agents (Search)	Ofcs
2	Real Estate One Family	592	204,416,789	459	154,386,923	1,051	358,803,712	20.7	341,393	29	1,011	339	22
3	Coldwell Banker Weir	135	46,995,340	112	37,496,770	247	84,492,110	4.9	342,073	28	250	103	6
4	Real Living Kee	123	42,756,700	95	30,764,550	218	73,521,250	4.2	337,253	35	113	55	2
5	RE/MAX Defined	113	37,129,356	80	27,923,300	193	65,052,656	3.8	337,060	25	28	29	2
6	C-21 Town & Country	103	26,616,000	96	30,164,170	199	56,780,170	3.3	285,327	22	166	78	6
7	BHHS HWWB	61	24,319,372	62	23,273,700	123	47,593,072	2.8	386,936	42	91	39	2
8	Hall & Hunter	68	28,791,333	41	18,568,775	109	47,360,108	2.7	434,496	28	73	46	1
9	KW Royal Oak	58	14,817,399	74	19,787,119	132	34,604,518	2.0	262,155	19	194	66	1
10	C-21 Sakmar	63	17,446,795	50	14,263,872	113	31,710,667	1.8	280,625	13	40	36	1
11	RE/MAX Classic	51	12,853,943	40	14,126,800	91	26,980,743	1.6	296,492	29	155	35	5
Subtotals/Averages		1,367	456,143,027	1,109	370,755,979	2,476	826,899,006	47.8	333,966	28	2,121	826	48
MLS Totals/Averages		2,686	865,802,067	2,678	865,802,067	5,364	1,731,604,134	100.0	322,820	32	7,631	2,260	523