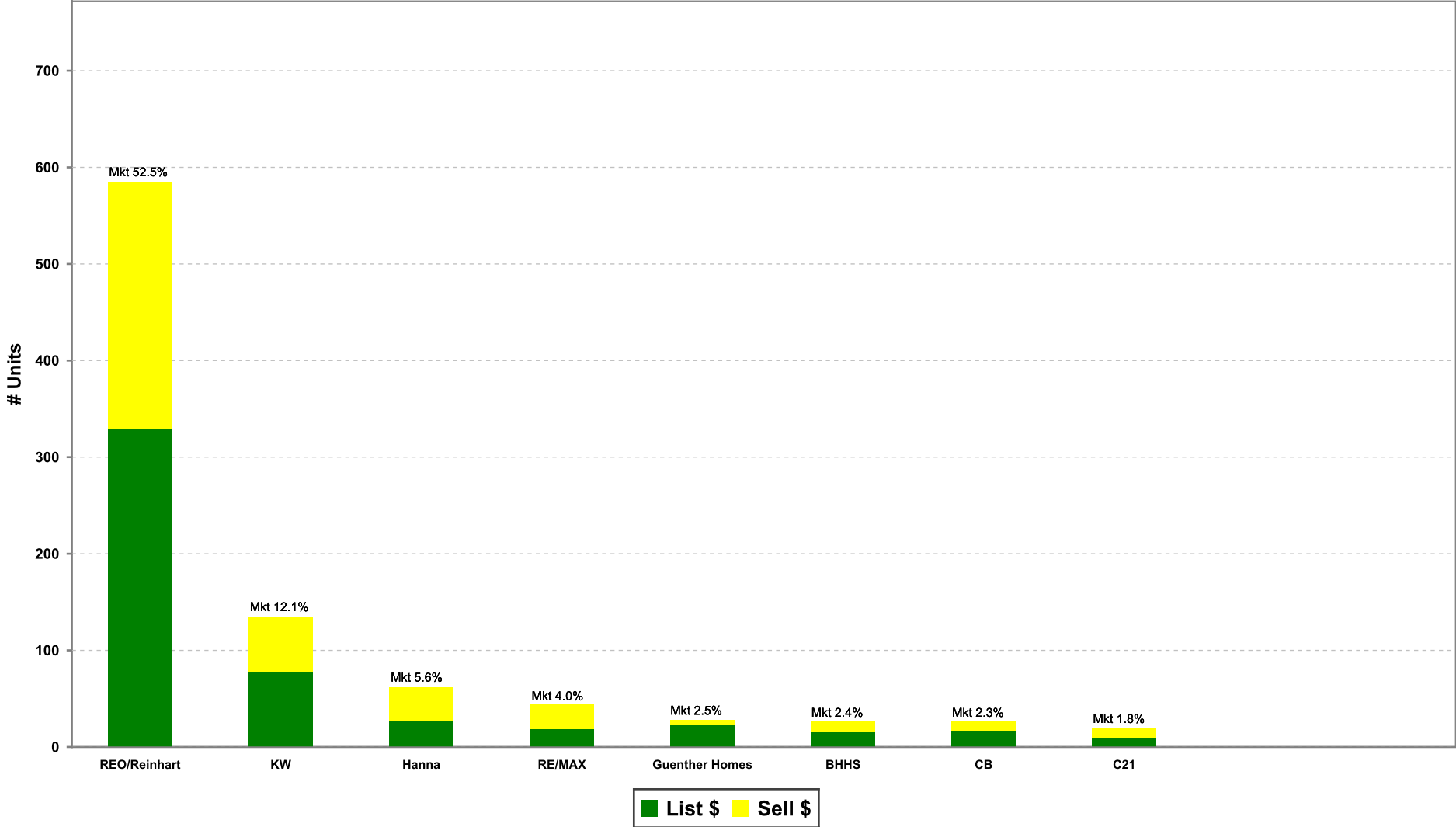


# Market Share Totals

Total # Units (By CMS A2 Broker Summary CRC/REO Combined)



MLS: AAABOR    Date: 01/01/2017 - 12/31/2017    Type: CMS    Status: Total Sold List + Sell    Pric All    Construction Type: All    Bedrooms: All    Bathrooms: All  
 Property Types: Residential: (Single Family Residence, Condominium, Farm)  
 MLS Areas: 42, 32

# Market Share Totals

Real Estate One, Inc.

## Total # Units

#	Name	List #	List \$	Sell #	Sell \$	Total #	Total \$	Market Share %	Avg Price	DOM	Prod Agents (Total)	Prod Agents (Search)	Ofcs
1	REO/Reinhart	330	102,561,859	255	82,988,727	585	185,550,586	52.5	317,180	64	266	131	15
3	KW	78	26,836,997	57	18,917,085	135	45,754,082	12.1	338,919	41	105	46	3
4	Hanna	27	7,707,300	35	10,428,437	62	18,135,737	5.6	292,512	31	89	33	2
5	RE/MAX	19	5,169,625	25	6,471,440	44	11,641,065	4.0	264,570	42	42	19	1
6	Guenther Homes	23	10,638,132	5	2,571,200	28	13,209,332	2.5	471,762	35	4	3	1
7	BHHS	15	5,464,900	12	4,314,433	27	9,779,333	2.4	362,198	31	19	14	2
8	CB	17	5,364,050	9	3,368,750	26	8,732,800	2.3	335,877	40	18	6	1
9	C21	9	2,833,000	11	3,073,075	20	5,906,075	1.8	295,304	98	13	9	2
<b>Subtotals/Averages</b>		<b>518</b>	<b>166,575,863</b>	<b>409</b>	<b>132,133,147</b>	<b>927</b>	<b>298,709,010</b>	<b>83.1</b>	<b>322,232</b>	<b>55</b>	<b>556</b>	<b>261</b>	<b>27</b>
<b>MLS Totals/Averages</b>		<b>558</b>	<b>177,584,063</b>	<b>557</b>	<b>177,584,062</b>	<b>1,115</b>	<b>355,168,125</b>	<b>100.0</b>	<b>318,536</b>	<b>54</b>	<b>619</b>	<b>307</b>	<b>57</b>