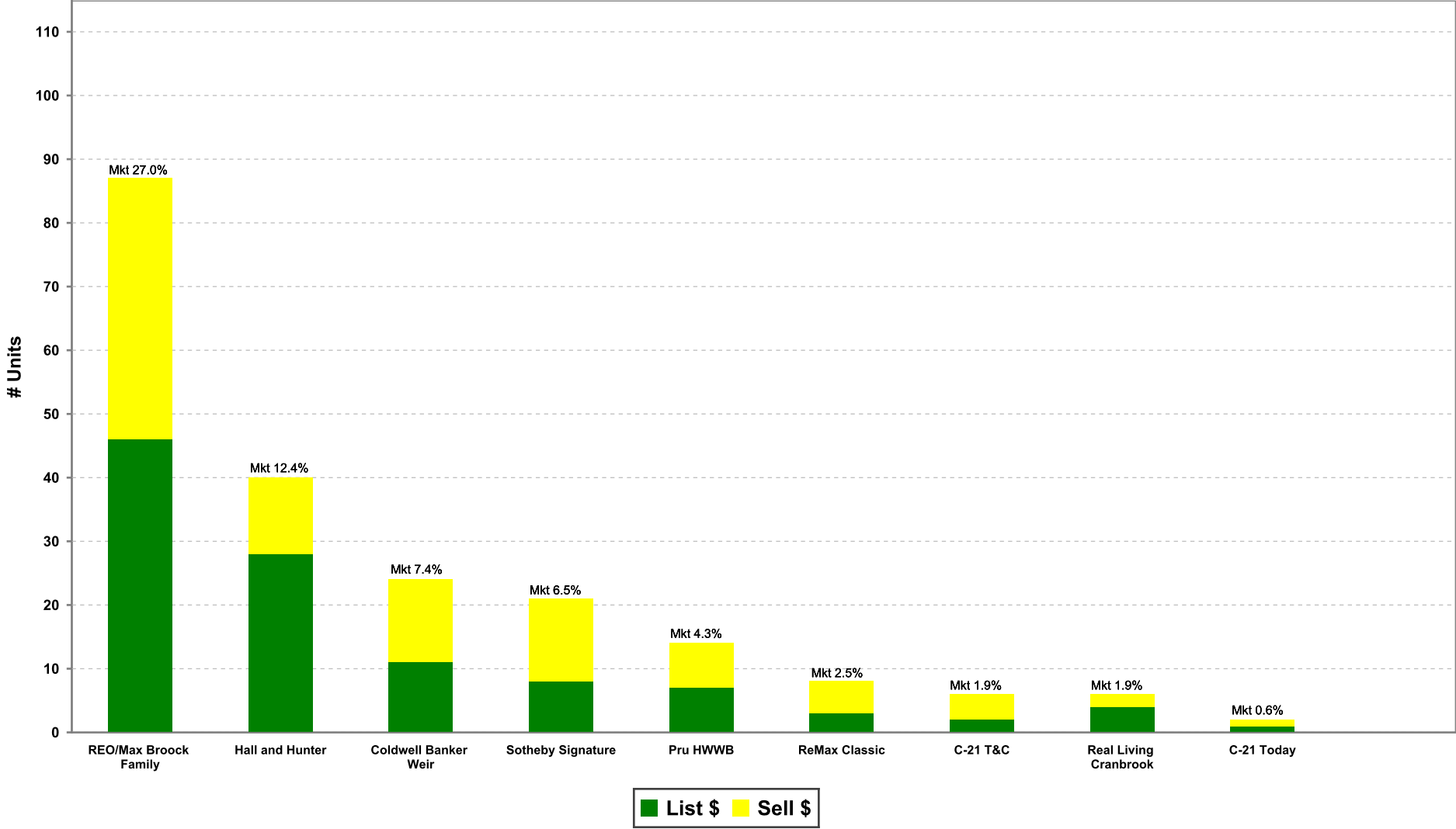


Market Share Totals

Real Estate One, Inc.

Total # Units (By CMS Birm Bloom Franklin Bev Hills)



■ List \$ ■ Sell \$

MLS: REALCOMP Date: 01/01/2017 - 12/31/2017 Type: CMS Status: Total Sold List + Sell Pric All Construction Type: All Bedrooms: All Bathrooms: All
 Property Types: Residential: (Residential), Condominium: (Condominium)
 Cities: Franklin Twp, Franklin Vlg, Bloomfield Hills

Market Share Totals

Real Estate One, Inc.

Total # Units

#	Name	List #	List \$	Sell #	Sell \$	Total #	Total \$	Market Share %	Avg Price	DOM	Prod Agents (Total)	Prod Agents (Search)	Ofcs
2	REO/Max Broock Family	46	33,592,943	41	27,711,900	87	61,304,843	27.0	704,653	53	691	63	12
3	Hall and Hunter	28	20,746,650	12	10,241,450	40	30,988,100	12.4	774,703	66	73	25	1
4	Coldwell Banker Weir	11	8,641,500	13	9,467,000	24	18,108,500	7.4	754,521	44	233	20	5
5	Sotheby Signature	8	8,305,000	13	15,795,993	21	24,100,993	6.5	1,147,666	73	87	16	1
6	Pru HWWB	7	3,727,000	7	5,269,500	14	8,996,500	4.3	642,607	57	74	9	1
7	ReMax Classic	3	1,326,000	5	4,070,000	8	5,396,000	2.5	674,500	46	30	6	1
8	C-21 T&C	2	1,358,000	4	1,549,900	6	2,907,900	1.9	484,650	78	100	5	2
8	Real Living Cranbrook	4	1,875,000	2	790,000	6	2,665,000	1.9	444,167	110	38	3	2
9	C-21 Today	1	580,000	1	730,000	2	1,310,000	0.6	655,000	20	46	2	2
Subtotals/Averages		110	80,152,093	98	75,625,743	208	155,777,836	64.6	748,932	59	1,372	149	27
MLS Totals/Averages		162	116,900,443	160	116,900,443	322	233,800,886	100.0	726,090	61	3,453	245	87