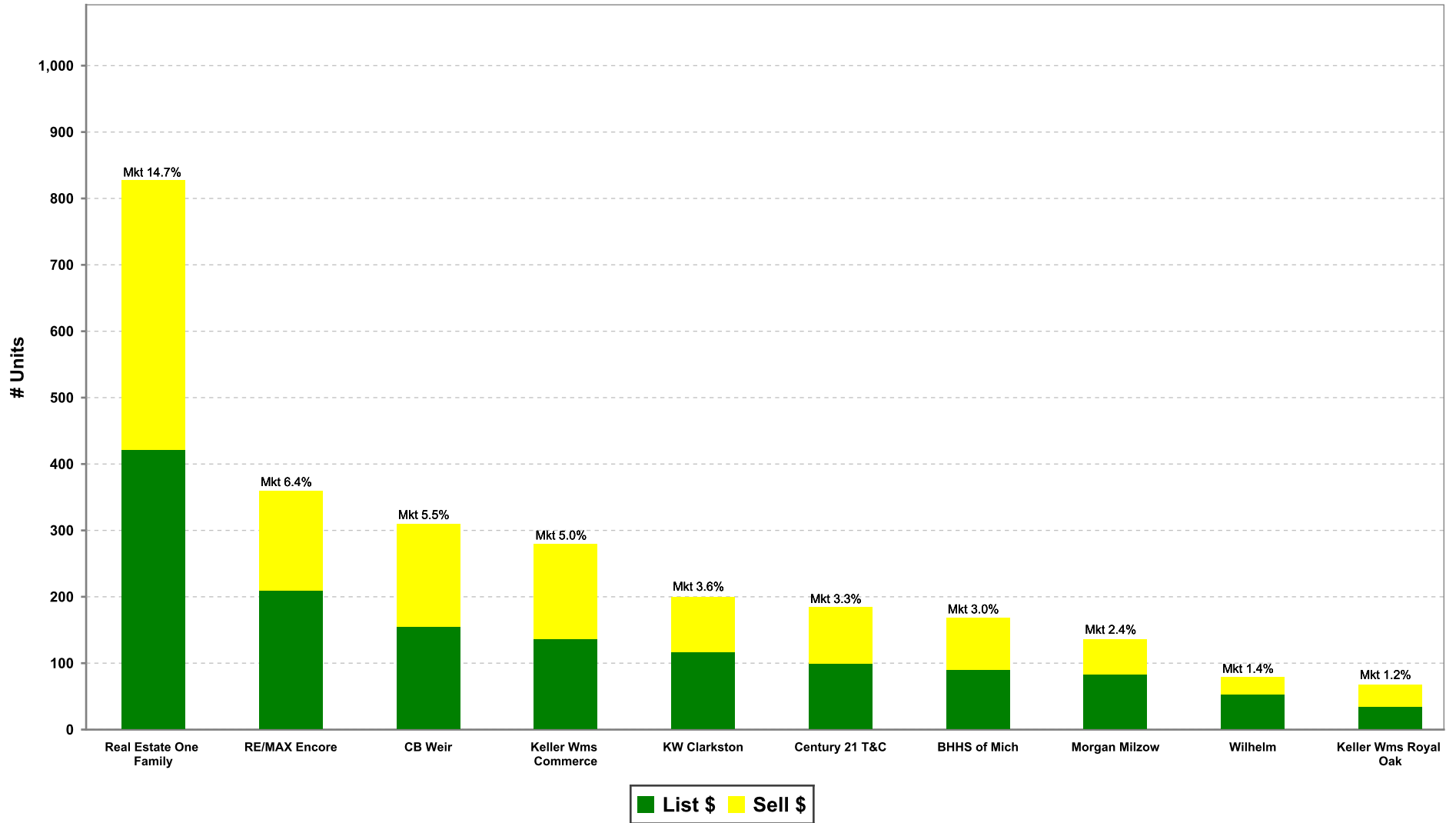


Market Share Totals

Real Estate One, Inc.

Total # Units (By CMS Clarkston Market Area)



MLS: REALCOMP Date: 01/01/2017 - 12/31/2017 Type: CMS Status: Total Sold List + Sell Pric All Construction Type: All Bedrooms: All Bathrooms: All
 Property Types: Residential: (Residential), Condominium: (Condominium)
 Cities: Waterford Twp, City Of The Vlg Of Clarkston, Springfield Twp, Independence Twp, Waterford, Lake Orion Vlg, Orion Twp

Market Share Totals

Real Estate One, Inc.

Total # Units

| # | Name | List # | List \$ | Sell # | Sell \$ | Total # | Total \$ | Market Share % | Avg Price | DOM | Prod Agents (Total) | Prod Agents (Search) | Ofcs |
|----------------------------|------------------------|--------------|--------------------|--------------|--------------------|--------------|----------------------|----------------|----------------|-----------|---------------------|----------------------|------------|
| 2 | Real Estate One Family | 421 | 100,051,343 | 406 | 93,618,028 | 827 | 193,669,371 | 14.7 | 234,183 | 41 | 992 | 313 | 21 |
| 3 | RE/MAX Encore | 209 | 54,252,243 | 150 | 39,011,812 | 359 | 93,264,055 | 6.4 | 259,788 | 39 | 51 | 53 | 2 |
| 4 | CB Weir | 155 | 41,518,238 | 155 | 43,542,094 | 310 | 85,060,332 | 5.5 | 274,388 | 36 | 276 | 94 | 7 |
| 5 | Keller Wms Commerce | 136 | 29,652,900 | 143 | 28,233,782 | 279 | 57,886,682 | 5.0 | 207,479 | 34 | 256 | 101 | 2 |
| 6 | KW Clarkston | 117 | 28,289,955 | 83 | 19,194,884 | 200 | 47,484,839 | 3.6 | 237,424 | 39 | 59 | 48 | 1 |
| 7 | Century 21 T&C | 99 | 22,135,555 | 85 | 19,698,893 | 184 | 41,834,448 | 3.3 | 227,361 | 38 | 186 | 48 | 6 |
| 8 | BHHS of Mich | 90 | 27,871,296 | 78 | 23,998,943 | 168 | 51,870,239 | 3.0 | 308,751 | 38 | 64 | 40 | 3 |
| 9 | Morgan Milzow | 83 | 25,055,900 | 53 | 16,346,699 | 136 | 41,402,599 | 2.4 | 304,431 | 18 | 12 | 10 | 1 |
| 10 | Wilhelm | 53 | 10,343,036 | 26 | 5,559,376 | 79 | 15,902,412 | 1.4 | 201,296 | 47 | 28 | 22 | 1 |
| 11 | Keller Wms Royal Oak | 35 | 7,346,658 | 33 | 7,399,600 | 68 | 14,746,258 | 1.2 | 216,857 | 19 | 194 | 39 | 1 |
| Subtotals/Averages | | 1,398 | 346,517,124 | 1,212 | 296,604,111 | 2,610 | 643,121,235 | 46.5 | 246,407 | 37 | 2,118 | 768 | 45 |
| MLS Totals/Averages | | 2,806 | 662,026,212 | 2,804 | 662,026,212 | 5,610 | 1,324,052,424 | 100.0 | 236,016 | 38 | 7,911 | 2,212 | 529 |