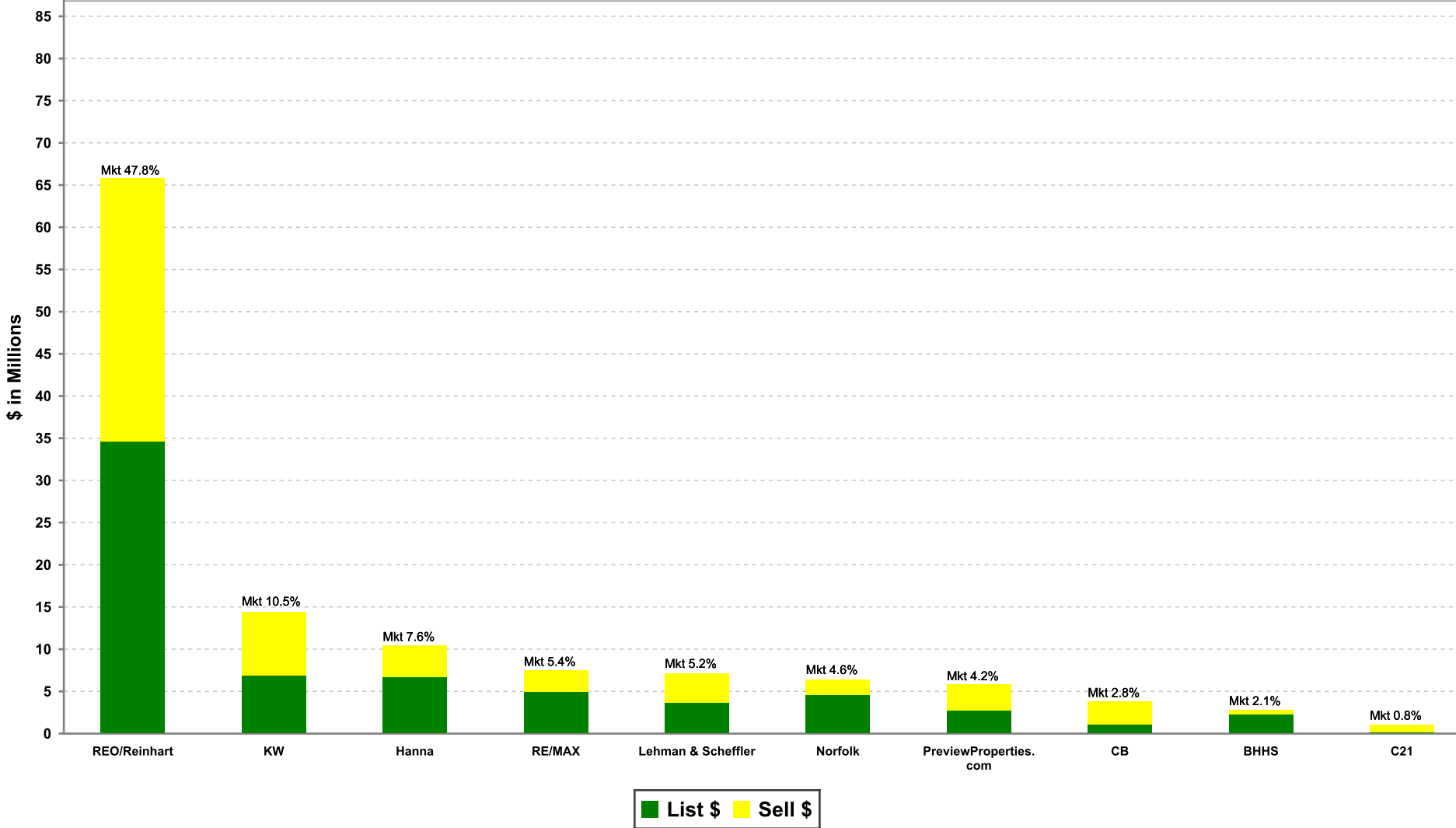


Market Share Totals

Real Estate One, Inc.

Total \$ Volume (By CMS A2 Broker Summary CRC/REO Combined)



MLS: AAABOR
Date: 01/01/2017 - 12/31/2017
Type: CMS
Status: Total Sold List + Sell
Pric All
Construction Type: All
Bedrooms: All
Bathrooms: All
Property Types: Residential: (Single Family Residence, Condominium, Farm)
MLS Areas: 12

Market Share Totals

Real Estate One, Inc.

Total \$ Volume

#	Name	List #	List \$	Sell #	Sell \$	Total #	Total \$	Market Share %	Avg Price	DOM	Prod Agents (Total)	Prod Agents (Search)	Ofcs
1	REO/Reinhart	117	34,571,720	107	31,198,121	224	65,769,841	47.8	293,615	41	261	64	12
2	KW	22	6,900,600	25	7,522,500	47	14,423,100	10.5	306,874	29	105	22	3
4	Hanna	26	6,673,426	14	3,746,175	40	10,419,601	7.6	260,490	51	89	25	2
5	RE/MAX	16	4,990,600	9	2,497,800	25	7,488,400	5.4	299,536	63	42	13	1
6	Lehman & Scheffler	15	3,641,300	11	3,483,400	26	7,124,700	5.2	274,027	40	5	5	1
7	Norfolk	20	4,565,137	8	1,808,858	28	6,373,995	4.6	227,643	171	3	2	1
8	PreviewProperties.com	9	2,715,900	12	3,053,074	21	5,768,974	4.2	274,713	20	1	1	1
9	CB	3	1,127,000	8	2,720,955	11	3,847,955	2.8	349,814	25	18	5	1
10	BHHS	6	2,325,900	2	515,590	8	2,841,490	2.1	355,186	44	19	7	2
11	C21	1	163,000	3	920,000	4	1,083,000	0.8	270,750	17	13	3	2
Subtotals/Averages		235	67,674,583	199	57,466,473	434	125,141,056	91.0	288,343	52	556	147	26
MLS Totals/Averages		240	68,798,883	240	68,798,883	480	137,597,766	100.0	286,662	51	572	156	35