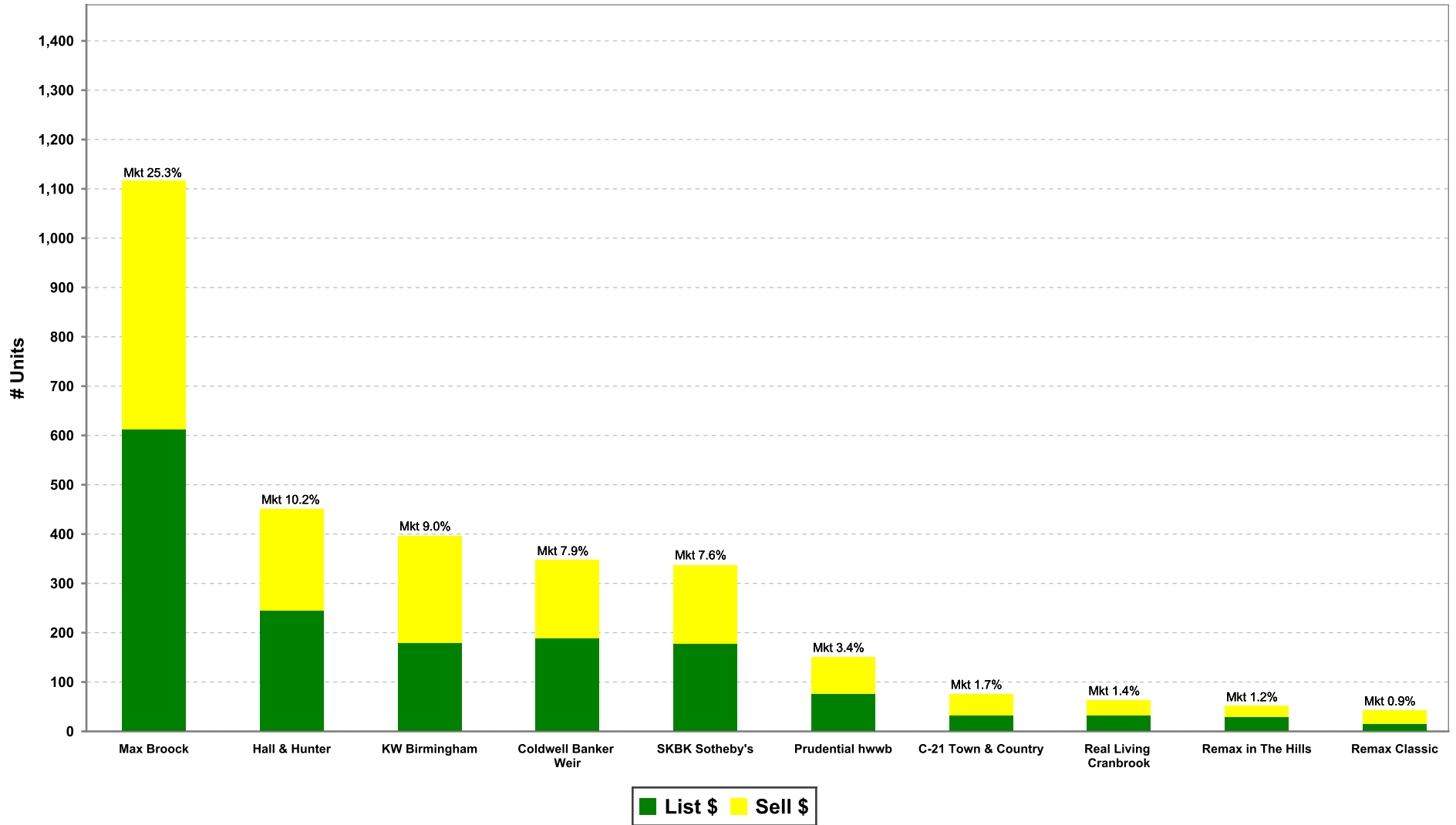


# Market Share Totals

Real Estate One, Inc.

Total # Units (By CMS Birmingham consolidated brokers)



MLS: REALCOMP Date: 10/01/2016 - 12/31/2017 Type: CMS Status: Total Sold List + Sell Pric All Construction Type: All Bedrooms: All Bathrooms: All  
 Property Types: Residential: (Residential), Condominium: (Condominium)  
 Cities: Birmingham, Bingham Farms Vlg, Bloomfield Twp, Franklin Vlg, Beverly Hills Vlg, Bloomfield Hills

# Market Share Totals

Real Estate One, Inc.

## Total # Units

#	Name	List #	List \$	Sell #	Sell \$	Total #	Total \$	Market Share %	Avg Price	DOM	Prod Agents (Total)	Prod Agents (Search)	Ofcs
2	Max Broock	612	328,469,064	504	280,775,127	1,116	609,244,191	25.3	545,918	45	944	312	22
3	Hall & Hunter	245	153,921,950	205	133,346,215	450	287,268,165	10.2	638,374	44	73	71	1
4	KW Birmingham	180	122,201,149	216	124,874,517	396	247,075,666	9.0	623,928	37	101	68	1
5	Coldwell Banker Weir	189	102,184,950	159	88,996,697	348	191,181,647	7.9	549,373	47	276	98	7
6	SKBK Sotheby's	178	119,751,081	159	105,313,921	337	225,065,002	7.6	667,849	45	149	87	4
7	Prudential hwwb	76	35,404,280	74	37,098,975	150	72,503,255	3.4	483,355	37	74	47	1
8	C-21 Town & Country	32	10,451,275	43	15,125,000	75	25,576,275	1.7	341,017	44	207	40	8
9	Real Living Cranbrook	32	13,296,100	30	14,944,900	62	28,241,000	1.4	455,500	48	38	27	2
10	Remax in The Hills	29	11,778,000	23	11,510,000	52	23,288,000	1.2	447,846	33	30	19	1
11	Remax Classic	15	6,373,900	27	10,789,100	42	17,163,000	0.9	408,643	45	125	19	4
<b>Subtotals/Averages</b>		<b>1,588</b>	<b>903,831,749</b>	<b>1,440</b>	<b>822,774,452</b>	<b>3,028</b>	<b>1,726,606,201</b>	<b>68.6</b>	<b>570,213</b>	<b>44</b>	<b>2,017</b>	<b>788</b>	<b>51</b>
<b>MLS Totals/Averages</b>		<b>2,212</b>	<b>1,184,676,224</b>	<b>2,205</b>	<b>1,184,676,224</b>	<b>4,417</b>	<b>2,369,352,448</b>	<b>100.0</b>	<b>536,417</b>	<b>45</b>	<b>6,869</b>	<b>1,659</b>	<b>423</b>