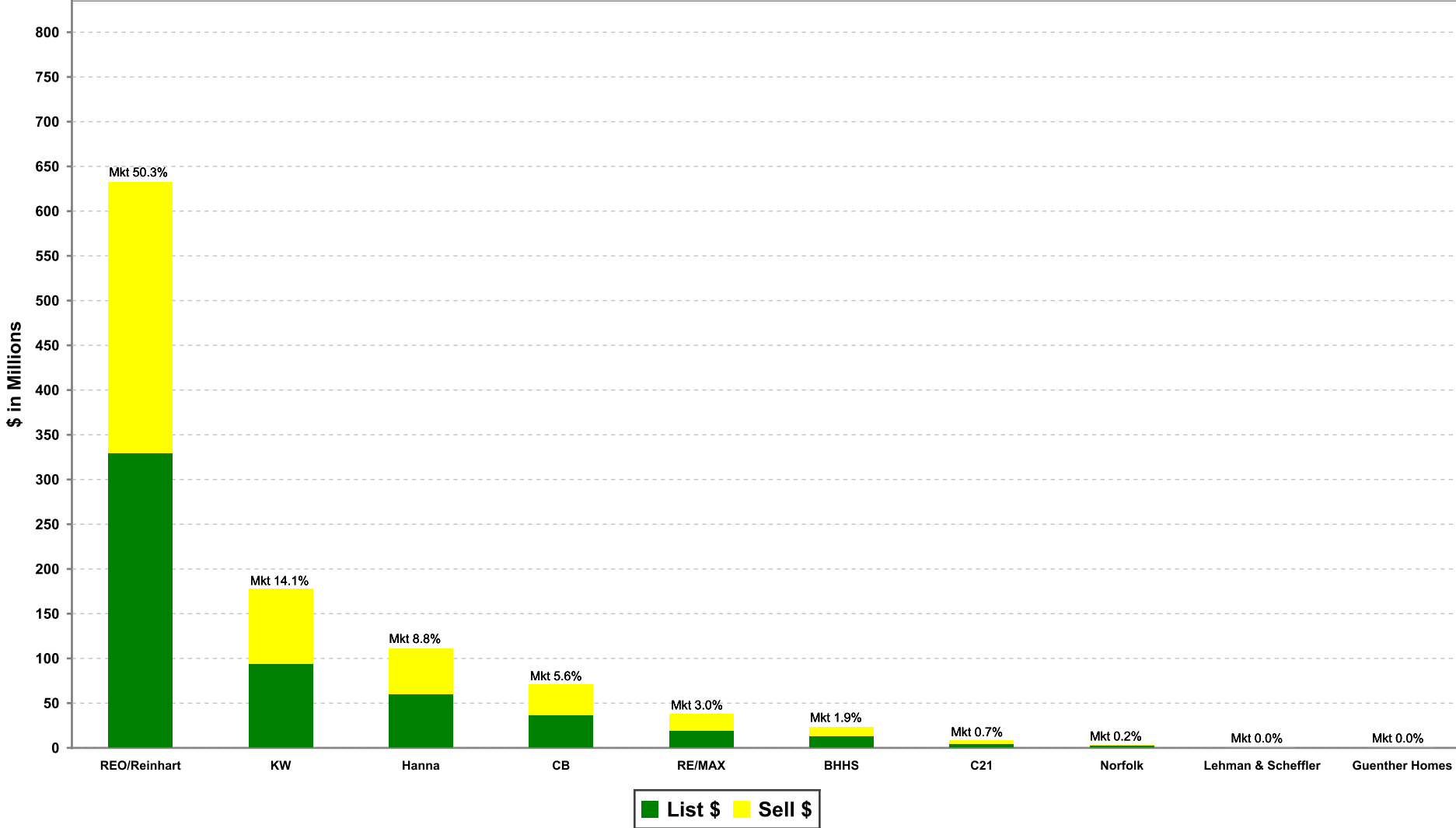


Market Share Totals

Total \$ Volume (By CMS A2 Broker Summary CRC/REO Combined)



MLS: AAABOR Date: 01/01/2017 - 12/31/2017 Type: CMS Status: Total Sold List + Sell Pric All Construction Type: All Bedrooms: All Bathrooms: All
 Property Types: Residential: (Single Family Residence, Condominium, Farm)
 MLS Areas: 82, 81, 84, 83, 86, 85, 88, 87, 89

Market Share Totals

Real Estate One, Inc.

Total \$ Volume

#	Name	List #	List \$	Sell #	Sell \$	Total #	Total \$	Market Share %	Avg Price	DOM	Prod Agents (Total)	Prod Agents (Search)	Ofcs
1	REO/Reinhart	878	329,539,859	772	302,983,895	1,650	632,523,754	50.3	383,348	31	264	215	14
3	KW	271	93,807,590	249	83,598,482	520	177,406,072	14.1	341,166	22	105	81	3
4	Hanna	163	60,287,785	148	50,529,770	311	110,817,555	8.8	356,327	29	89	59	2
5	CB	106	36,521,590	93	34,161,809	199	70,683,399	5.6	355,193	25	18	16	1
6	RE/MAX	63	19,289,625	60	18,528,700	123	37,818,325	3.0	307,466	29	42	35	1
7	BHHS	37	13,691,650	27	9,786,050	64	23,477,700	1.9	366,839	26	19	18	2
8	C21	12	4,265,300	13	3,989,000	25	8,254,300	0.7	330,172	38	13	9	2
9	Norfolk	6	2,202,864	3	859,800	9	3,062,664	0.2	340,296	212	3	3	1
10	Lehman & Scheffler	1	124,500	1	270,000	2	394,500	0.0	197,250	7	5	1	1
11	Guenther Homes	1	312,000	0	0	1	312,000	0.0	312,000	76	4	1	1
Subtotals/Averages		1,538	560,042,763	1,366	504,707,506	2,904	1,064,750,269	84.7	366,650	30	562	438	28
MLS Totals/Averages		1,733	628,501,909	1,734	628,501,909	3,467	1,257,003,818	100.0	362,562	30	671	532	91