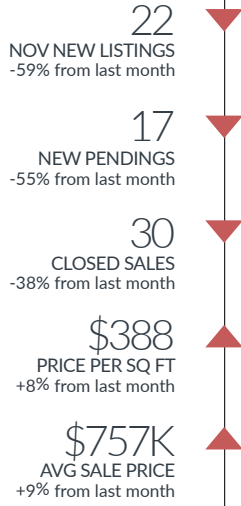
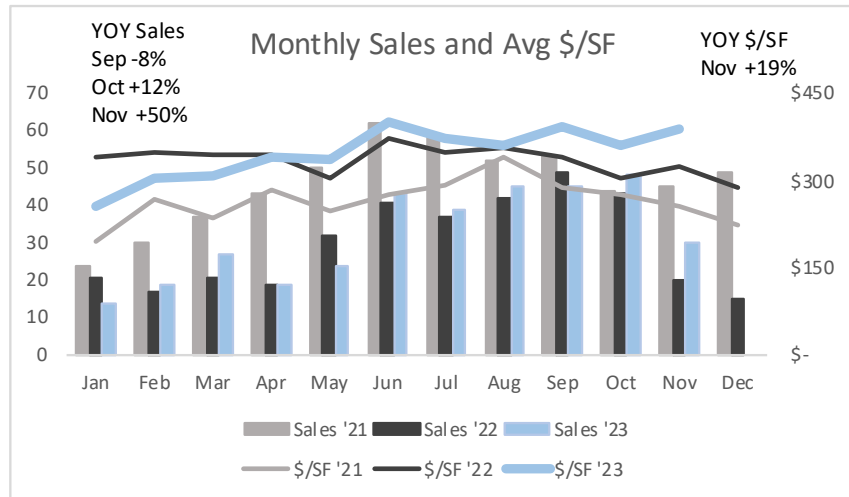


Leelanau County

MONTHLY



Closed Sales



Closed Sales By Property Type

Property Type		Sep '23	Oct '23	Nov '23	YTD '23 vs.	
					'21	'22
All Combined	Sales	45	48	30	-29%	3%
	Avg Price	\$798,785	\$696,581	\$757,213	29%	-2%
Waterfront	Sales	13	11	9	-23%	15%
	Avg Price	\$1,764,447	\$1,053,091	\$1,117,000	20%	-16%
Non-Waterfront	Sales	19	27	17	-23%	-1%
	Avg Price	\$444,132	\$515,367	\$652,147	19%	1%
Condo	Sales	13	10	4	-46%	0%
	Avg Price	\$351,462	\$793,700	\$394,225	59%	24%

Closed Sales by Price Range

Price Range		Sep '23	Oct '23	Nov '23	YTD '23 vs.	
					'21	'22
All Combined	Sales	45	48	30	-29%	3%
	\$/SF	\$391	\$360	\$388	31%	6%
	Avg Price	\$798,785	\$696,581	\$757,213	29%	-2%
<\$500k	Sales	22	22	10	-48%	-7%
	\$/SF	\$206	\$222	\$265	29%	11%
\$500k-\$1m	Sales	15	21	14	-9%	23%
	\$/SF	\$340	\$329	\$359	13%	9%
>\$1m	Sales	8	5	6	7%	-8%
	\$/SF	\$642	\$782	\$541	20%	10%