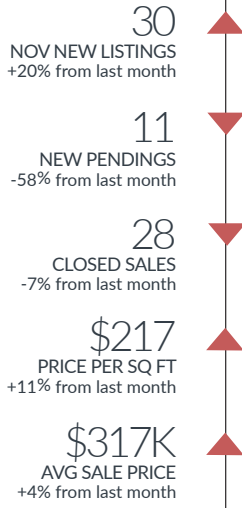
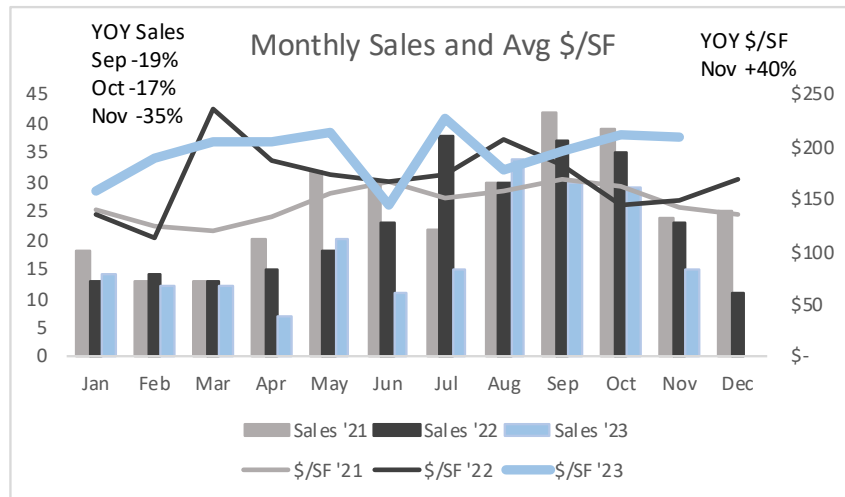


Kalkaska County

MONTHLY



Closed Sales



Closed Sales By Property Type

Property Type		Sep '23	Oct '23	Nov '23	YTD '23 vs.	
					'21	'22
All Combined	Sales	30	29	15	-30%	-23%
	Avg Price	\$305,093	\$311,610	\$302,393	22%	16%
Waterfront	Sales	9	9	1	-47%	-33%
	Avg Price	\$432,156	\$324,367	\$341,000	35%	15%
Non-Waterfront	Sales	21	20	14	-21%	-19%
	Avg Price	\$250,638	\$305,870	\$299,636	22%	20%
Condo	Sales	0	0	0	-	-
	Avg Price	-	-	-	-	-

Closed Sales by Price Range

Price Range		Sep '23	Oct '23	Nov '23	YTD '23 vs.	
					'21	'22
All Combined	Sales	30	29	15	-30%	-23%
	\$/SF	\$196	\$211	\$210	28%	14%
	Avg Price	\$305,093	\$311,610	\$302,393	22%	16%
<\$200k	Sales	10	10	1	-55%	-50%
	\$/SF	\$135	\$162	\$203	12%	7%
\$200k-\$400k	Sales	14	15	12	-1%	4%
	\$/SF	\$158	\$169	\$225	16%	3%
>\$400k	Sales	6	4	2	-15%	-3%
	\$/SF	\$299	\$379	\$172	33%	20%

Data source: NGLR MLS