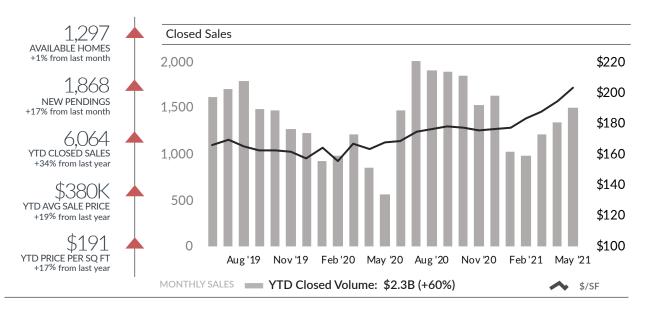
JUNE 2021 HOUSING REPORT

Oakland County

Single-Family Homes



Summary

Inventory is rising compared to prior months, but half of what it was a year ago. Despite the shortage of available listings, new pendings continue to rise compared to prior months and YTD closed sales are up 34% and 4% compared to last year and 2019. Severe listing shortages continue to limit sales and initiate fierce buyer competition in the entry and middle price ranges. YTD sales in the over-\$800k price range have doubled compared to 2019, but price per square foot is up just 1%. The shift in the sales mix has lifted average sale price and price per square foot 19% and 17% from a year ago. Be careful not to use these figures as measures of appreciation. The bottom table below more accurately shows appreciation within the given price bands.

Monthly Activity

| | Listings | Change | New Pendings | Change | Months Supply | Change |
|---------------|----------|--------|--------------|--------|---------------|--------|
| All | 1297 | 1% | 1868 | 17% | 0.7 | -13% |
| \$10k - 200k | 138 | -9% | 311 | 5% | 0.4 | -13% |
| \$200k - 400k | 371 | -4% | 892 | 21% | 0.4 | -21% |
| \$400k - 800k | 478 | 11% | 536 | 16% | 0.9 | -4% |
| \$800k + | 310 | -1% | 129 | 21% | 2.4 | -18% |

YTD Closed Activity

| | YTD Closed | 21 v 20 | 21 v 19 | \$/SF | 21 v 20 | 21 v 19 |
|---------------|------------|---------|---------|----------|---------|---------|
| All | 6,064 | 34% | 4% | \$190.63 | 17% | 19% |
| \$10k - 200k | 1,182 | -12% | -36% | \$133.12 | 10% | 14% |
| \$200k - 400k | 2,889 | 34% | 4% | \$176.43 | 15% | 16% |
| \$400k - 800k | 1,668 | 88% | 55% | \$190.04 | 9% | 10% |
| \$800k + | 325 | 137% | 101% | \$293.73 | 4% | 1% |

Data source: Realcomp MLS using Great Lakes Repository Data.